

Who Do You Know?



Use this worksheet to help you identify new corporate supporters for your One Walk team! Think of places you go regularly as a customer. You've been supporting their business and now it's time for them to support your team!

Financial Services
Tax Accountant, Bank, or
Financial Planner

1. _____
2. _____
3. _____

Health & Wellness Services
Primary Doctor, Pharmacy, or Gym

1. _____
2. _____
3. _____

Food Services
Favorite Restaurant, Coffee Shop,
or local Grocery

1. _____
2. _____
3. _____

Pet Services
Groomer, Veterinarian, or
Pet Sitter/Walker

1. _____
2. _____
3. _____

Beauty Services
Barber/ Hair Stylist, Nail Salon, or
Tattoo Artist

1. _____
2. _____
3. _____

Family Services
Daycare, Senior Care, or
Preschool

1. _____
2. _____
3. _____

Religious Services

Synagogue, Church, or Prayer Group

1. _____
2. _____
3. _____

Auto Services

Mechanic, Car Dealer, or Fuel Station

1. _____
2. _____
3. _____

Home Services

Landscaper, Plumber, or Electrician

1. _____
2. _____
3. _____

Leisure Services

Movie Theater, Golf Course, or Travel Agent

1. _____
2. _____
3. _____

Media Services

Local Newspaper, Radio Station, or Cellular Provider

1. _____
2. _____
3. _____

Personal Services

Dry Cleaner, Florist, or Waste Management

1. _____
2. _____
3. _____

Now that you have completed this activity you have 36 new potential supporters! Make sure to utilize resources like the “Local Business Partnership” sheet to explain how a donation to your team can increase exposure of their brand or service. Your JDRF staff partners are always available to support your efforts. Email Casey at csnyder@jdrf.org for questions and additional resources.